SUBJECT	Enrolment Management
SUBMITTED TO	Learning & Research Committee
MEETING DATE	March 12, 2024
SESSION	Recommended session criteria from Board Meetings Policy:
CLASSIFICATION	OPEN
REQUEST	For information only - No action requested
LEAD EXECUTIVE	Gage Averill, Provost and Vice-President Academic, UBC Vancouver
SUPPORTED BY	Rehan Sadiq, Provost and Vice-President Academic, UBC Okanagan
	Bhushan Gopaluni, Vice-Provost and Associate Vice-President Faculty Planning
	Rella Ng, Associate Vice-President Enrolment Services and Registrar
	Sam Saini, Associate Registrar, Undergraduate Admissions
	Damara Klaassen, Executive Director, International Student Initiative

#### **PRIOR SUBMISSIONS**

The subject matter of this submission has not previously been considered by the Learning & Research Committee.

#### **EXECUTIVE SUMMARY**

This submission provides a brief overview of the enrolment planning process at UBC and the recent trends in international student mobility. It is being provided at the request of the Board's Learning & Research Committee.

#### **PRESENTATIONS**

1. Introduction to Enrolment Planning



### **ADMISSIONS**



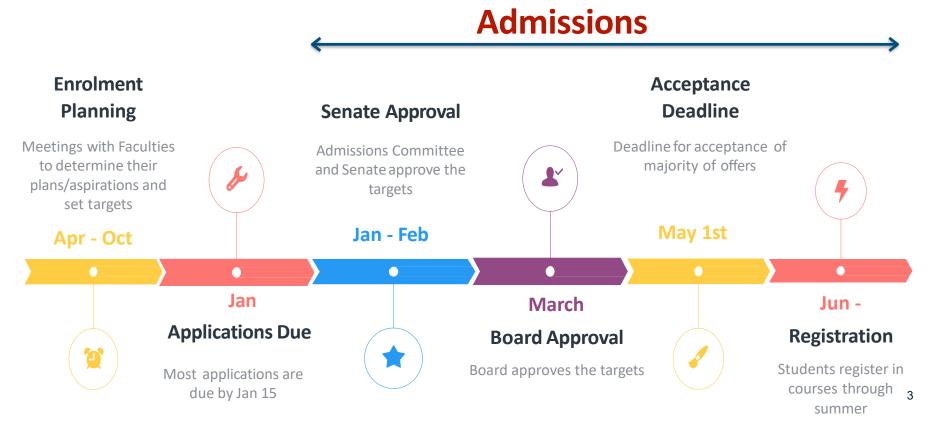
- Central Enrolment Services team and program offices oversee admissions to direct entry undergraduate programs
- Applicants are domestic and international students from secondary schools and other colleges/universities
- Targets for domestic and international students are set by Faculties
- Approved by Senate/ Board



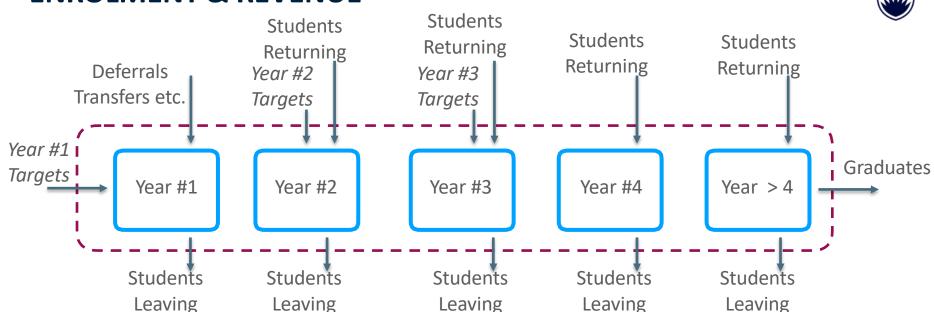
Credit: https://www.aacrao.org/research-publications/research/eye-on-research-blog/article/aacrao-consulting/2018/05/03/overlooked-inefficiencies-in-admissions-that-canimpact-yield

### **ADMISSIONS TIMELINE**





### **ENROLMENT & REVENUE**



- Enrolment refers to number of students registered at UBC
- Total number of enrolled students is a volatile variable

- Tuition revenue depends on the total enrolment
- BC Government requires us to meet enrolment targets

### **ENROLMENT PLANNING**



- Strategically manage student enrolment to meet UBC's goals and priorities (e.g., equity/diversity) and account for external factors
- Understand/Analyze the enrolment interactions between Faculties
- Manage the resource implications across different Faculties to maintain topnotch student experience



### **ENROLMENT PLANNING**



- Enrolment Services, ISI and PAIR analyze historical data to model enrolment trends
- Enrolment models are used to inform recruitment and marketing strategies, admission policies and procedures
- Resource constraints (e.g., learning space availability, faculty teaching capacity etc.)
  are identified
- Domestic targets have been relatively stable, however, international targets have increased over 10 years



### **ENROLMENT EXECUTIVE COMMITTEE**



- Enrolment Executive Committee of Associate Deans and Admissions team oversees
  - Enrolment Target Setting
  - Recruitment Strategies
  - Admission Policies



### **ENROLMENT IN NUMBERS - 2023/2024**



### Vancouver Headcount (60,863)

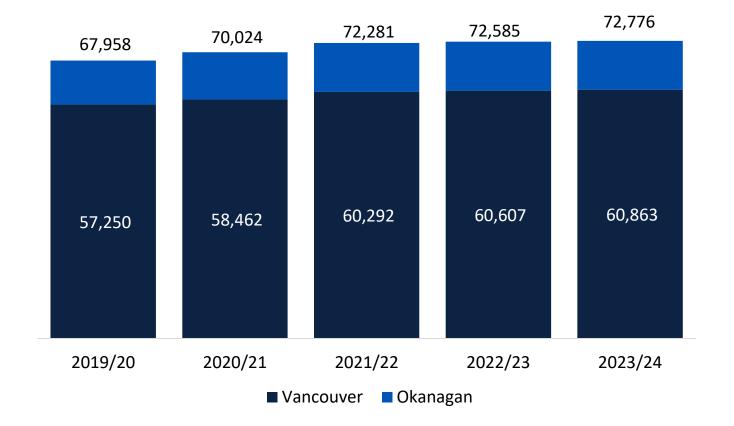
- 48,149 undergraduate students
  - 35,485 domestic
  - 12,664 international
- 11,139 graduate students
  - 6,786 domestic
  - 4,353 international
- 1,575 Residents

### Okanagan Headcount (11,913)

- 10,514 undergraduate students
  - 8,615 domestic
  - 1,899 international
- 1,399 graduate students
  - 716 domestic
  - 683 international

## **ENROLMENT IN NUMBERS - 2023/2024**





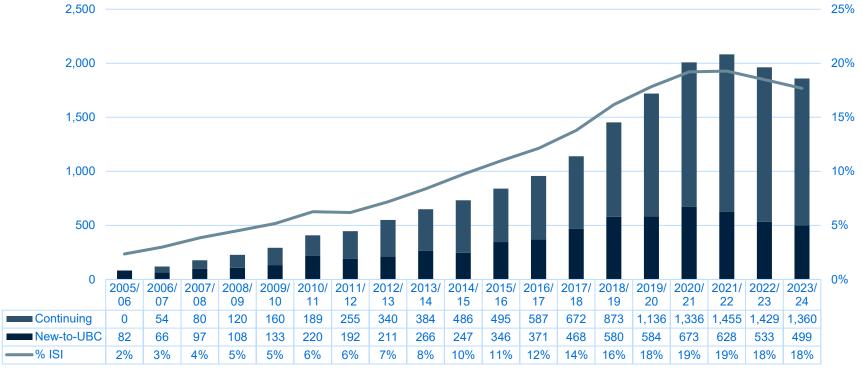
# International Undergraduates at UBCV





## **International Undergraduates at UBCO**





#### **GROWTH OF INTERNATIONAL STUDENTS**

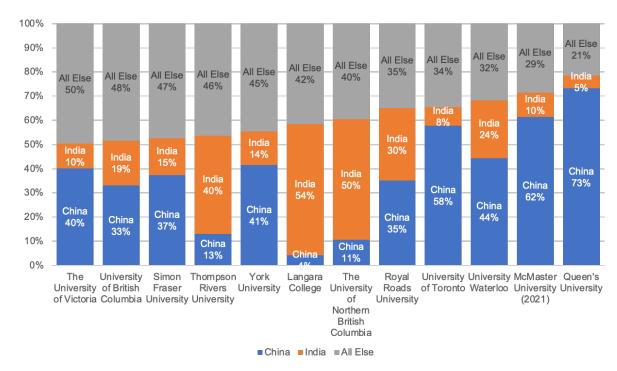


- UBC's growth of international undergraduate students exceeded the national average (up to 2020)
- UBC experienced a couple of anomalous years with high demand in 2020 and 2021
- We are currently experiencing the impacts of multiple global events (e.g., global conflicts, diplomatic disputes, market instability, IRCC study permit delays
- International Higher education has reached an era of hyper-competitiveness not seen in many decades
- Global student mobility is expected to slow in the short term but rebound once markets settle

### INTERNATIONAL UG ENROLMENT BY CITIZENSHIP



- UBC has invested in recruiting and retaining students from various global regions
- Less than half of our international students are from China and India



### **GLOBAL MOBILITY TRENDS**



- Since 2021 globally mobile international students at the tertiary level remained consistent at ~ 6.4 million
- The lack of growth in the last couple of years can be attributed to the pandemic, global conflicts and immigration policies



Source: Project Atlas, 2023; \*UNESCO, 2023

14

### **Global Mobility Trends**



### India

- Canada is one of the largest receivers of Indian students in the western world
- Political tensions continue to challenge enrolment from this region

### China

 Significant higher education investment from local governments has resulted in a slight drop in globally mobile students

## **Looking Forward**

- India and China will continue to be the largest sending countries
- UBC will continue to invest in recruitment activities to diversify our international student body

